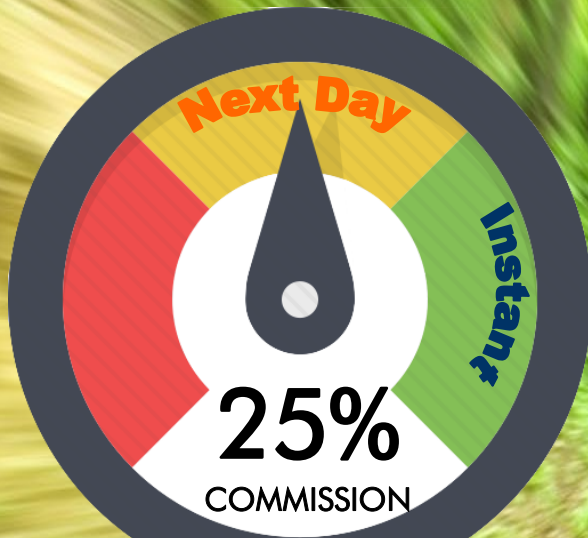


Personal Purchases



No more waiting for Next Day Rapid Rewards
on Personal LP Purchases.

Now Get 25% **Instant Discount** on your
Repurchase Orders above 100 LP *



With effect from 1st Feb 2018

** Not valid for First Order of New Distributor*

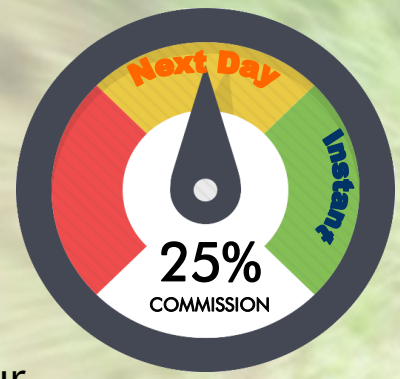
Call IndiaDS @ 1800-1020-502 for further details

4LIFE 20

TWENTY-YEAR ANNIVERSARY

DO *life* DIFFERENTLY™

WHAT DOES IT MEAN FOR YOU



Get Instant discount and reduce the cost of your personal orders.

Accelerated payment of Personal LP Rapid Rewards Commission of 25%.

Additional savings on GST amount, because of discounted wholesale price.

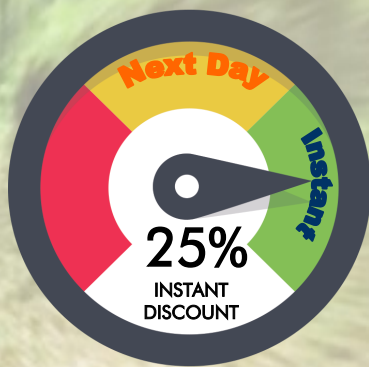
Tax Deducted at Source (TDS) not applicable on Instant Discount.

As a thumb-rule you can calculate the discount amount @ Rs.10.75/- per LP above the initial 100 LPs in any volume month on your distributor ID. GST benefits will be additional.

The Instant Discount will ONLY apply to personal purchases made on a Distributor ID and will not apply to the first order of a New Distributor or on any orders on LP Centre ID.

You will receive a 25% instant discount directly on the order instead of 25% commission on your personal purchases surplus (above 100 LP).

You will continue to receive next day Rapid Rewards 25% commission on LP transfers from LP Centres and on the first order of your Newly Enrolled distributor.



ILLUSTRATION

| Distributor purchasing 6 Pack of 4Life Transfer Factor Plus of 250 LP | OLD PROCESS | NEW PROCESS |
|---|------------------------|-----------------|
| | (in Rs.) | |
| Wholesale Price | 15410.00 | 15410.00 |
| Less: Instant Discount (25% of 150 LP @Rs. 43/-) | 0.00 | 1612.50 |
| Price after Discount | 15410.00 | 13797.50 |
| GST @ 18% | 2773.80 | 2483.55 |
| You Pay | 18183.80 | 16281.05 |
| Next Day Rapid Reward Calculated on 150 LP (250-100) (25% of 150 LP @Rs. 43/-) | 1612.50 | 0.00 |
| Deduction of TDS Charge 5% | 80.63 | 0.00 |
| You Receive (Transfer to your Bank A/c) | 1531.88 | 0.00 |
| INSTANT DISCOUNT | Rs. 1902.75 /- | |
| Net Additional Savings due to Instant Discount | Rs. 370.88 /- | |
| Per LP Instant Savings (Rs.1612.50 / 150 LP) | Rs.10.75 / LP * | |

* GST benefits will be additional.

Frequently Asked Questions :

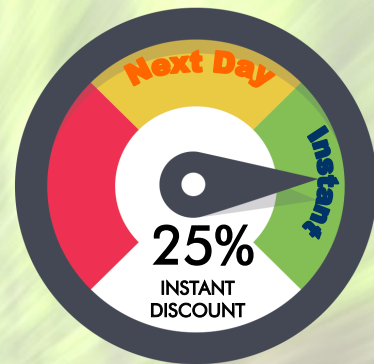
1. **Does the 25% Instant discount on additional purchases start to apply from the first 100 LP of each month?** Yes. When personal purchases made on a Distributor code over one month are more than 100 LP, the next personal purchases will receive a 25% Instant discount on the order for the rest of that month.
2. **Is the 25% Instant discount after 100 LP received by the person paying for the purchase or the distributor ID holder?** It is the person paying for the purchase who receives the Instant discount. If the payment is made by the distributor, the distributor will receive the 25% rapid reward Instant discount above 100 LP. If the payment is made by another person, it will be the person paying who receives the Instant discount.
3. **If a customer purchases product with my Distributor ID, will they receive the 25% rebate on their purchase?** Yes, provided the volume of personal purchases on your Distributor ID is more than 100 LP during the month in which the customer is making that purchase. For this reason, it is recommendable for you to sign them under you as a distributor.

With effect from 1st Feb 2018

4LIFE 20

TWENTY-YEAR ANNIVERSARY

Frequently Asked Questions :



4. **Will Instant discount be available for Online orders?** Yes, Instant discount will be available for online orders as well.
5. **If a customer makes a purchase with my Distributor ID, will I receive a 25% bonus from that purchase?** No, because from February 2018 you will no longer receive a 25% commission on the surplus of your personal purchases and instead you will receive a 25% instant discount on the order.
6. **If I already have personal purchases that exceed 100 LP, will my next purchases have a 25% rapid reward Instant discount irrespective of the size of the order?** Yes, after 100 LP of personal purchases, all purchases receive a instant discount of 25% when paying for the order in the same bonus month. However, if you are backdating your order to the previous month, the 25% rapid reward instant discount will not be given. The same will be sent with your generational bonus for the month.
7. **Can a Loyalty Program order receive the 25% Instant Discount?** Whenever the Loyalty order is more than 100 LP or has already passed this amount in previous purchases in the same month, the rapid reward instant discount will apply to this amount.
8. **Can I transfer the points from an order with a 25% Instant Discount?** No. LP transfer is not allowed from individual distributor IDs. In this current system, when the reward is applied directly to the order, the points from this order cannot be moved or transferred.
9. **Can the Instant discount be applied to the first purchase from the new Distributor?** No. The first order from the new distributor generates the 25% commission for the enroller. The rapid reward instant discount will apply to all the following orders during that month if more than 100 personal LP have already been accumulated.
10. **Are there any other additional discounts available?** The product pricing already allows a savings of up to 33% on different product packs. The rapid rewards instant discount is over and above the same.
Because of the discounted wholesale price, the GST payable is lower, which gives an additional savings for you. Also, instant discount is not subject to TDS. (Tax deducted at source)
11. **Can a purchase from LP centre give me the instant discount?** No. A purchase from LP centre will not give you an instant discount. After the LP is transferred from the LPC to your distributor ID, you will receive a 25% rapid rewards commission on the surplus of your personal purchases on the next day.

Call IndiaDS @ 1800-1020-502 for further details