

4LIFE® INCOME DISCLOSURE STATEMENT

2016

The 4Life mission of Together, Building People® through science, success, and service extends all over the world, with offices in 24 countries and business operations in over 50 countries. People join 4Life for a variety of reasons. Many enroll to enjoy the health benefits of exclusive 4Life Transfer Factor® products. Others sign up to earn part-time income. A select few join 4Life to build full-time businesses. 4Life distributors benefit from minimal start-up costs, no requirements to purchase large amounts of inventory, and the company's money-back guarantee.

There are two fundamental ways in which a distributor can earn compensation. First, a distributor can receive rebates and earn retail profit on products that are purchased for resale and sold to customers. Second, a distributor can earn commissions on the sale of products by other distributors in his or her downline sales organization.

The income statistics below are for all distributors who received a commission payment from 4Life in 2016. The amounts do not represent distributor profits, as they do not consider expenses incurred by 4Life distributors in the promotion of their businesses. Also, these figures do not include retail profit earned by 4Life distributors from reselling 4Life products.

	Monthly commission payments			Average annual commissions	Percent of distributors who earned a commission	Percent of all distributors
	Average	Low	High			
Associates	\$20	< \$10	\$1,240	\$240	4.0%	1.0%
Leaders	\$59	< \$10	\$28,955	\$708	88.8%	19.9%
Diamonds	\$613	\$11	\$4,998	\$7,356	5.4%	1.2%
Presidential Diamonds	\$2,780	\$128	\$14,719	\$33,360	1.4%	<1%
International Diamonds	\$9,340	\$1,450	\$56,655	\$112,080	<1%	<1%
Gold International Diamonds	\$38,161	\$11,789	\$180,691	\$457,932	<1%	<1%
Platinum International Diamonds	\$167,127	\$82,518		\$2,005,524	<1%	<1%

The income statistics above are for all worldwide distributors who were eligible to earn commissions during 2016. In 2016, approximately 80% of all distributors received no income at all. These distributors who received no income are comprised of distributors who are inactive, but have not yet been terminated due to inactivity, distributors whose customer base and downline sales organization purchased product in amounts that did not qualify them to earn commission payments, or distributors who did not generate sales volume by building a customer base or downline sales organization.

The earnings of the distributors in this chart are not necessarily representative of the income, if any, that a 4Life distributor can or will earn through his or her participation in the 4Life Life Rewards Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with 4Life results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities.

